

FOR BROKERS

Turn insurance expertise into **scalable programme operations.**

Move submissions, quoting, placement, policy administration, servicing and renewals through governed digital workflows—without weakening advice or market relationships.

THE OPERATING REALITY



Growth should not turn expertise into administration.

DATA IS RE-KEYED REPEATEDLY

01

Submissions move manually between email, spreadsheets, clients, markets and systems.

SERVICING ABSORBS SPECIALISTS

02

Certificates, endorsements and routine questions compete with advisory and placement work.

RENEWALS START FROM SCRATCH

03

Portfolio, claims and exposure data are assembled late instead of maintained continuously.



WHERE GANGKHAR WORKS

From submission intake to renewal preparation.

Submission intake

Classify requests, extract data, validate completeness and route exceptions.

Product and market mapping

Connect client need to approved products, appetite and capacity.

Bind and issue

Move approved instructions into policy, certificate, payment and notification workflows.

Servicing and renewals

Execute routine changes and prepare current exposure and performance early.



THE PLATFORM

Activate. Optimise. Scale.

Three connected layers share the same product intelligence and governance model.

ACTIVATE • SHERPA+



The product and operations layer

Configure products, capacity, underwriting rules, compliance, payments and policy workflows once, then reuse them across partners and markets.

OPTIMISE • SHERPA+LENS



The AI decision engine

Use permitted customer, journey and portfolio signals to improve eligible pricing, coverage, attachment and renewal decisions within approved limits.



The governed agentic operations layer

Build, certify, monitor and govern AI agent fleets that execute approved policy, claims, billing and servicing procedures on existing systems.



BUSINESS IMPACT

A stronger operation and a better-performing book.

01

Faster client and market response

Reduce the time between request, quote, placement and confirmation.

02

More specialist capacity

Keep experienced people focused on advice, negotiation and complex risk.

03

Programme growth without linear headcount

Turn approved operating knowledge into reusable, governed workflows.

EVIDENCE



Measured outcomes and contracted targets—shown separately.

LATIN AMERICA • ENTERPRISE OPERATIONS

A global carrier portfolio operated by an eight-agent workforce

Sherpa+ is configured on the carrier's existing core while Sherpa+Mesh agents cover enrolment, validation, coverage mapping, premium rating, reconciliation and broker notification.

Contracted service levels • Go-live scheduled for December 2026

Under 5 min

Contracted issuance target, from a 3–5 business day baseline

98%+

Contracted auto-reconciliation target

Under 10 min

Contracted payment-to-policy target

99.9%+

Contracted availability target

ASIA PACIFIC • LIVE EMBEDDED PROGRAMME

Rider income protection inside a mobility platform

Daily-pay protection is embedded in the platform's app and wallet, underwritten by a global carrier and placed by a global broker.

Measured programme volumes • Response times are Sherpa+ service levels

18,295

Policies in the first five weeks

6 weeks

Kickoff-to-go-live technical build

Under 500 ms

Quotation response, P95

Under 2 s

Policy issuance, end to end

GOVERNANCE



Automation with clear responsibility.



Auditable by default

Every input, rule check, action, outcome and escalation is logged end to end.



Live product rules

Rate, wording, appetite and procedure changes apply without re-scripting the operating workflow.



Human-in-the-loop

Low-confidence, out-of-authority and exceptional cases stop and route to the authorised specialist.



Your business remains yours

Product, pricing, risk appetite, regulated roles and the customer relationship remain under your control.

“Their approach to carrier connectivity, data governance, and product configuration reflects a mature understanding of the insurance value chain, well in excess of what is typical for an early-stage company.”

Head of Alliances, Digital and Direct Marketing · A global carrier, June 2026

SOC 2 TYPE II

GDPR-ALIGNED CONTROLS

CONFIGURABLE DATA RESIDENCY

FULL AUDIT TRAIL

WHERE TO START

Identify the first repetitive workflow to move off specialist desks.

Identify one high-value workflow or distribution opportunity, establish the baseline and controls, and define a first governed programme with our team.

[Request a Meeting](#)



READY TO IDENTIFY YOUR FIRST OPPORTUNITY?

[Request a Meeting](#)