Gangkhar

CLIMB HIGHER. PROTECT SMARTER.

BROKER KEEPS THE CLIENT | EXPERT-LED EXCEPTIONS | REUSABLE PROCEDURES

FOR BROKERS

Turn insurance expertise into scalable programme operations.

Move submissions, quoting, placement, policy administration, servicing and renewals through governed digital workflows—without weakening advice or market relationships.

THE OPERATING REALITY

Growth should not turn expertise into administration.

01

DATA IS RE-KEYED REPEATEDLY

Submissions move manually between email, spreadsheets, clients, markets and systems.

02

SERVICING ABSORBS SPECIALISTS

Certificates, endorsements and routine questions compete with advisory and placement work.

03

RENEWALS START FROM SCRATCH

Portfolio, claims and exposure data are assembled late instead of maintained continuously.

WHERE GANGKHAR WORKS

From submission intake to renewal preparation.

Submission intake

Classify requests, extract data, validate completeness and route exceptions.

Product and market mapping

Connect client need to approved products, appetite and capacity.

Bind and issue

Move approved instructions into policy, certificate, payment and notification workflows.

Servicing and renewals

Execute routine changes and prepare current exposure and performance early.

THE PLATFORM

Activate. Optimise. Scale.

Three connected layers share the same product intelligence and governance model.

ACTIVATE · SHERPA+

Sherpa+

The product and operations layer

Configure products, capacity, underwriting rules, compliance, payments and policy workflows once, then reuse them across partners and markets.

OPTIMISE · SHERPA+LENS

Sherpa+Lens

The AI decision engine

Use permitted customer, journey and portfolio signals to improve eligible pricing, coverage, attachment and renewal decisions within approved limits.

SCALE · SHERPA+WORKS

Sherpa+Works

The governed agentic operations layer

Build, certify, monitor and govern AI agent fleets that execute approved policy, claims, billing and servicing procedures on existing systems.

BUSINESS IMPACT

A stronger operation and a better-performing book.

01

Faster client and market response

Reduce the time between request, quote, placement and confirmation.

02

More specialist capacity

Keep experienced people focused on advice, negotiation and complex risk.

03

Programme growth without linear headcount

Turn approved operating knowledge into reusable, governed workflows.

EVIDENCE

Measured outcomes and contracted targets—shown separately.

LATIN AMERICA · ENTERPRISE OPERATIONS

A global carrier portfolio operated by an eight-agent workforce

Sherpa+ is configured on the carrier's existing core while Sherpa+Works agents cover enrolment, validation, coverage mapping, premium rating, reconciliation and broker notification.

Contracted service levels · Go-live scheduled for December 2026

Under 5 min Contracted issuance target, from a 3-5 business day baseline	**98%+** Contracted auto-reconciliation target
Under 10 min Contracted payment-to-policy target	**99.9%+** Contracted availability target

ASIA PACIFIC · LIVE EMBEDDED PROGRAMME

Rider income protection inside a mobility platform

Daily-pay protection is embedded in the platform's app and wallet, underwritten by a global carrier and placed by a global broker.

Measured programme volumes · Response times are Sherpa+ service levels

18,295 Policies in the first five weeks	**6 weeks** Kickoff-to-go-live technical build
Under 500 ms Quotation response, P95	**Under 2 s** Policy issuance, end to end

GOVERNANCE

Automation with clear responsibility.

- **Auditable by default**
  Every input, rule check, action, outcome and escalation is logged end to end.
- **Live product rules**
  Rate, wording, appetite and procedure changes apply without re-scripting the operating workflow.
- **Human-in-the-loop**
  Low-confidence, out-of-authority and exceptional cases stop and route to the authorised specialist.
- **Your business remains yours**
  Product, pricing, risk appetite, regulated roles and the customer relationship remain under your control.

> "Their approach to carrier connectivity, data governance, and product configuration reflects a mature understanding of the insurance value chain, well in excess of what is typical for an early-stage company."
>
> Head of Alliances, Digital and Direct Marketing · A global carrier, June 2026

SOC 2 TYPE II | GDPR-ALIGNED CONTROLS | CONFIGURABLE DATA RESIDENCY | FULL AUDIT TRAIL

WHERE TO START

Identify the first repetitive workflow to move off specialist desks.

Identify one high-value workflow or distribution opportunity, establish the baseline and controls, and define a first governed programme with our team.

Request a Meeting

Gangkhar

Climb Higher. Protect Smarter.

READY TO IDENTIFY YOUR FIRST OPPORTUNITY?

Request a Meeting